

Sales & Marketing-CM
219, Eastern court
Corporate Office, New Delhi-1
Tel No 23326544, Fax 23326545
ddg_sales@bsnl.co.in



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No.19-1/2011-S&M-CM

Date: 18.01.2012

To

The Chief General Managers
All Telecom Circles/Districts
BSNL

Subject: Extension of additional support and penalties for franchisees regarding FOS appointment and retailer Coverage.

Kindly refer this office letter no. 19-1/2011-S&M-CM dated 30.05.2011 regarding above mentioned subject.

Approval of competent authority is hereby conveyed for extension of additional support to franchisees regarding FOS appointment and retailer coverage till 31.03.2012. The support should be given based on verifiable data available on Sanchar-Soft only.

(Upendra Bakolia)
Addl GM (Sales & Mktg.-CM)